

COMPANY OVERVIEW

New York-headquartered Empire Office is the largest commercial furniture dealer in the world, with over 73 years of experience and more than 450 full-time employees across the country. Empire Office is the preeminent Steelcase dealer in the United States and supports a list of more than 400 manufacturers. We partner with business leaders, architects and designers to deliver proven workspace solutions. With creative and cost-effective results, we address business challenges and activate brands.

EXECUTIVE LEADERSHIP

Peter Gaslow, President & CEO

David Scherff, Chief Operating Officer

Martin Hills, Chief Financial Officer

Lawrence Gaslow, Chairman

Tori Alexander, Chief Administrative Officer

Jay Binkowski, President - Florida

Jocelyn Corrigan, Executive Vice President - Sales & Corporate Strategy

Eran Bendavid, Senior Vice President - Finance

CLIENT RELATIONSHIPS

6 of top 10 US bank holding companies

4 of top 10 AMLAW law firms

30 of top 50 Fortune 500 companies

40 major insurance companies

56 higher education institutions

178 healthcare facilities

38 global advertising and media agencies

SIZE OF OPERATIONS

Geographic Reach: National capabilities and a strategic alliance with K2-Space in the UK for global coverage

Employees: 450 across the US

Annual Revenue: \$450 Million in 2018

Offices: New York, NY (Headquarters); Hollywood, FL; Orlando, FL; Tampa, FL; Secaucus, NJ; and Milford, PA

CORE STRENGTHS

3rd generation family-owned, and veteran-owned.

Largest Steelcase dealer nationally, largest furniture dealer worldwide.

More than 1000 projects in any given year.

Full suite of services.

59% of business comes from projects outside the NYC-metro area.

Over 435,000 square feet of company-owned warehouse space.

KEY ACQUISITIONS

Hired Key Personnel from Modworxx (2018), Acquired Certain Assets of Florida Business Interiors' Construction Services Division (2016), Storr Office Environments of Central Florida Inc. and Storr Office Environments of Florida Inc. (2012), 2112 New York (2011), Hired Key Personnel from HBE New York (2010), Thomas Ruff South Florida (2009), Acquired the New York Operations of Dancker, Sellew & Douglas (2007)

SUSTAINABLE INITIATIVES

Our offices institute a number of environmental practices including LEED® Gold Level sustainable carpeting, natural lighting and photo-integrated light sensors, an employee recycling program and environmentally responsible products. We share knowledge and sustainability best practices with our suppliers and clients including: how to safely recycle or dispose of used furniture in an environmentally sound way and how to implement a strategic reuse program as opposed to purchasing new product. Empire Office strives to align itself with manufacturers whose environmental practices and values mirror our own.

HIGHLIGHTS / AWARDS

Ranked #52 on the 2018 Crain's New York Business Largest Privately Held Companies List
Listed as one of Orlando's Best Places to Work by the Orlando Business Journal, 2018

PROFESSIONAL AFFILIATIONS

Association of Builders and Contractors Central Florida Annual Sponsor
CoreNet NYC Chapter Annual Sponsor
IIDA New York and Central Florida Chapters Annual Sponsor

COMMUNITY INVOLVEMENT

ACHG Evening Branch	IIDA NY CHAPTER	St. Francis Food Pantries
Avenue of the Americas Assoc.	IIDA South Florida Chapter	St. Jude's
Baptist Health South	Imagine Miami PAC	The HELP USA Fund Inc
Bonbite NYC Inc.	Jafco	The New York Foundling
Cleveland Clinic Florida	Leukemia & Lymphoma Society	U.S. Fund for UNICEF
Collibra	LMNOP NYC Inc.	United Way of New York City
Columbia Business School	Lynn University	Visiting Nurse Service of NY
Dolphins Cancer Challenge Inc.	Northwell Health Foundation	Volunteers of America
Gilbane Building Company	Play for P.I.N.K.	Young Women Leadership Network
Greater Miami Jewish	R.C.M Development Services	
Hellmuth Obata, Kassabaum, P.C	Ringling College of Art+Design	
His Place Ministries	Ron Raglin, Program Director	